State of Washington

Office of the Insurance Commissioner

1998 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Commercial Multiple Peril (liability portion)

All Dollars in Thousands

Rank _ Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
1 American Economy Ins Co	19690	IN	\$12.607	5.96%	\$12.408	\$5.487	44.22%
2 American States Ins Co	19704	IN	\$11.020	5.21%	\$10.842	\$10.060	92.79%
3 Mutual Of Enumclaw Ins Co	14761	WA	\$10.753	5.08%	\$10.412	\$1.963	18.85%
4 State Farm Fire And Cas Co	25143	IL	\$9.611	4.54%	\$9.306	\$18.891	203.00%
5 Transportation Ins Co	20494	II	\$9 290	4 39%	\$8 636	(\$5,621)	(65.09)%
6 Vallev Ins Co	14133	CA	\$8.242	3.90%	\$8.590	\$10.182	118.53%
7 Safeco Ins Co Of Amer	24740	WA	\$7 217	3 41%	\$7 254	\$1 444	19 90%
8 North Pacific Ins Co	23892	OR	\$7 203	3 40%	\$7 081	\$5 553	78 42%
9 Westport Ins' Corp	34207	MO	\$5.619	2.66%	\$4.698	\$3.163	67.34%
10 Travelers Ind Co Of Amer	25666	СТ	\$5.571	2.63%	\$3.517	\$2.927	83.22%
11 Marvland Cas Co	19356	MD	\$5.189	2.45%	\$4.562	\$1.525	33.43%
12 Fidelity & Guaranty Ins Co	35386	IA	\$5.142	2.43%	\$5.884	\$8.678	147.48%
13 National Surety Corp	21881	IL	\$4.802	2.27%	\$4.426	\$3.336	75.36%
14 Atlantic Mut Ins Co	19895	NY	\$4.043	1.91%	\$4.218	\$3.265	77.40%
15 Transcontinental Ins Co	20486	NY	\$3.957	1.87%	\$3.823	(\$6.064)	(158.60)%
16 General Ins Co Of Amer	24732	WA	\$3.867	1.83%	\$3.702	\$1.086	29.34%
17 Allstate Ins Co	19232	IL	\$3.438	1.63%	\$3.222	\$272	8.43%
18 Federal Ins Co	20281	IN	\$3.228	1.53%	\$3.226	\$1.199	37.16%
19 Globe Ind Co	24600	DE	\$2.939	1.39%	\$2.842	\$1.691	59.49%
20 American & Foreign Ins Co	24589	DF	\$2 824	1 33%	\$2 786	\$2 030	72 84%
21 Assurance Co Of Amer	19305	NY	\$2.645	1.25%	\$2.731	\$2.108	77.19%
22 Valiant Ins Co	26611	IA	\$2.613	1.24%	\$3.281	\$3.127	95.32%
23 Travelers Ind Co Of IL	25674	IL	\$2.603	1.23%	\$1.400	\$424	30.32%
24 Truck Ins Exch	21709	CA	\$2.528	1.20%	\$2.759	\$204	7.40%
25 Hartford Cas Ins Co	29424	IN	\$2.507	1.19%	\$1.849	\$318	17.22%
26 Reliance Ins Co	24457	PA	\$2.463	1.16%	\$2.813	\$2.253	80.10%
27 Contractors Bonding & Ins Co	37206	WA	\$2.394	1.13%	\$2.410	\$735	30.51%
28 Roval Ins Co Of Amer	26980	IL	\$2.356	1.11%	\$2.122	\$614	28.92%
29 Travelers Ind Co	25658	CT	\$2.154	1.02%	\$1.189	\$722	60.71%
30 Twin City Fire Ins Co Co	29459	IN	\$2.060	0.97%	\$2.167	\$1.349	62.24%
31 Farmers Ins Exch	21652	CA	\$2.007	0.95%	\$2.166	\$1.814	83.72%
32 Valley Forge Ins Co	20508	PA	\$1.970	0.93%	\$1 955	\$4 041	206 69%
33 Great Northern Ins Co	20303	MN	\$1.930	0.91%	\$1.757	\$470	26.77%
34 West American Ins Co	44393	IN	\$1.872	0.89%	\$1.927	\$869	45.11%
35 Charter Oak Fire Ins Co	25615	CT	\$1 779	0.84%	\$1 190	\$1 046	87 91%
36 Firemans Fund Ins Co	21873	CA	\$1.673	0.79%	\$1.511	\$1.179	78.04%
37 Philadelphia Ind Ins Co	18058	PA	\$1.644	0.78%	\$1.498	\$483	32.25%
38 Unigard Ins Co	25747	WA	\$1.594	0.75%	\$1.809	\$1.503	83.07%
39 US Fidelity & Guaranty Co	25887	MD	\$1.588	0.75%	\$1.794	\$689	38.39%
40 Clarendon Natl Ins Co	20532	NJ	\$1.573	0.74%	\$787	\$536	68.13%
All 207 Other Companies			\$43,201	20.42%	\$47,465	\$115,561	243.46%
Totals (Loss Ratio is average)			\$211 718	100 00%	\$208 015	\$211 111	101 49%

(1)Excluding all Loss Adjustment Expenses (LAE)